



COMMERCIAL REAL ESTATE SERVICES



1675 Broadway, Ste. 2010
Denver, CO 80202

Business Development Specialist

Denver, Colorado

Job Type: Full-time

<http://www.energyreco.com/>

<http://www.energyreco.com/careers>

Energy Real Estate Solutions (ERES) is a full service commercial real estate firm focused on helping energy companies and investors to maximize their real estate portfolio. We provide brokerage, development, property management, investment, joint venture, and other real estate advisory services to organizations seeking specialized, knowledgeable support in and around the world's most active energy sites.

To enable our future growth and support existing client service efforts, we are seeking a commercial real estate Business Development Specialist in our Denver Office.

JOB SUMMARY

We're looking for an energetic, outgoing and optimistic go-getter to join our business development team and to recruit new accounts.

What you'll do:

- Market research. You don't need to be a real estate expert to get this job, but you'll have a lot to learn about the markets and services lines in which ERES operates.
Recruit/educate prospective clients around the ERES service lines to schedule sales appointments for ERES leaders.
- Strong focus on selling to net new/prospective clients, collaborate with internal resources and external network to prioritize and penetrate key accounts
- Identify key decision makers
- Achieve and exceed quota

What you'll need:

- Persistence. You don't know the meaning of the word quit.
- Unshakable optimism and energy. You are lively and bold, with the kind of personality that comes through easily over the phone.



- Black belt phone skills. You're able to succeed in just about any situation we would encounter on the phone.
- A company-first mentality. You understand what is good for the company and always do the right thing, even when no one on your team is watching.

Who you are:

- An overachiever. You'll take your career to the next level. We'll give you the tools and training you'll need to succeed as you grow as a leader.
- Collaborative worker- You'll work collaboratively among a team of leaders who are just as driven by success as you.

What we offer:

- A collaborative, positive culture. You will work with people who are as enthusiastic, smart and driven as you are. You will be managed by the best too.
- Limitless growth and learning opportunities. We offer the excitement of a fast-paced entrepreneurial workplace and the professional growth opportunities of an established global organization.
- Outstanding compensation. We offer a competitive salary and generous benefits; including a robust time off allowance and great perks.

EEO STATEMENT

Energy Real Estate Solutions, LLC is an equal opportunity employer and committed to developing and maintaining a diverse workforce. Energy Real Estate Solutions, LLC strongly believes in equal opportunity for all, without regard to race, color, religion, creed, age, sex, pregnancy, family responsibility (e.g. child care, elder care), national origin or ancestry, citizenship, marital status, sexual orientation, gender identity or expression, transgender status, veteran's status, genetic information, or status as a qualified individual with a disability, protected leave status or any other protected characteristic in accordance with applicable law. The company also endeavors to make reasonable accommodations for known physical or mental limitations of otherwise qualified employees and applicants with disabilities unless the accommodations would impose an undue hardship on the operation of our business. Equal employment opportunity will be extended to all individuals in all aspects of the employment relationship, including recruitment, hiring, promotion, transfer, training, discipline, layoff, recall and termination.